



Alfais Adilkhan

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Education

University of Edinburgh

MA Hons Economics with Management Science. GPA 3.78.

Relevant Coursework: Statistical Methods for Economics, Business Analytics and Information Systems

Edinburgh, UK

May 2026

Haileybury Astana

Graduated with high honors. IB 38/45

Financial Times Student Advocate, Member of Student Council, Created mentoring website

Astana, KZ

May 2022

Experience

KAZYTEC

Astana, KZ

Assistant Manager

May - August 2024

- Organized 6 meetings with high-ranking government officials from Ministry of Defense, National Guard, State Security Service, KNB and the Navy; reaching an agreement for further cooperation by preparing practical tests and selling 50 units of drones with a total value of \$2.4M.
- Supported staff to build healthy work relationship through negotiation of job expectations and reducing the language barrier between 15 employees.
- Assisted the manager with delegating tasks by prioritizing communication and arriving at a compromise; allowing the company to prepare before contracting season 30% faster than expected

ALISHA DEVELOPMENT/STM

Astana, KZ

Interpreter/Translator

May – August 2023

- Actively participated in STM presentations of their 12-section catalogue by interpreting, translating and adding details deemed favorable to the 3-hour presentation in front of government officials.
- Planned and collaborated with STM Business Development managers, ensuring that the presentations are consistent, improving relationship between the companies and contributing to an exclusivity agreement.
- Translated over 20 documents with contracts equaling to a value of \$2M and cooperated with the CEO to write professional letters.

Leadership & Activities

Central Asian-Turkic Edinburgh Society

Edinburgh, UK

Treasurer

October 2022 – Present

- Founded the first ever Central Asian society to gather people with similar culture and facilitated its growth through cooperation with the Kazakh embassy and other universities; currently having more than 30+ members.
- Generated financial reports; certified the usage of funds to organize 6+ events a year such as Nowruz.

Edinburgh University Trading and Investment Club

Edinburgh, UK

Member/Junior Analyst

October 2023 – May 2024

- Completed a financial report on TTWO using Microsoft Excel (CapIQ) and handled the financial analysis (DCF, CCA, EBITDA)

Skills & Interests

Technical: MySQL, CapIQ, Python, Stata, HTML, CSS, JavaScript, R, Microsoft Excel and Access.

Language: Fluent in Russian, English; Conversational in Kazakh and French.

Interests: 5-a-side football, reading, competitive gaming, debating, technology.